



Dean Richlin

Partner
Boston
617 832 1140 direct
617 832 7000 fax
drichlin@foleyhoag.com

Dean Richlin is a seasoned trial attorney with broad experience and significant success in high stakes disputes. In recent years, he has tried a number of cases and arbitrations with tens of millions even billions of dollars at stake. As a result of his experience, including five years as the First Assistant Attorney General for the Commonwealth of Massachusetts, Dean brings special insight and ability to resolving the challenges and disputes that businesses and agencies face. He helps clients resolve, and when necessary litigate through trial, commercial disputes, corporate and regulatory compliance matters, and intellectual property cases. Moreover, he provides strategic advice and effective defense for clients facing state and federal authorities including investigations, prosecutions and enforcement actions by the State Attorney General and the United States Attorney General.

INDUSTRIES

Healthcare
Life Sciences
Energy and Regulated Industries
Nonprofit

SERVICES

Litigation
Business Crimes & Government
Investigations
Government Strategies
Security and Privacy
Business Disputes and
Commercial Litigation

HONORS/AWARDS

Listed in Massachusetts Super
Lawyers, 2006-2008
Fellow, American College of Trial
Lawyers

RELATED PROFESSIONAL EXPERIENCE

Visiting Lecturer, Northeastern
University School of Law, "The
Role of the State Attorneys
General" (2006-present)

EDUCATION

Wesleyan University, B.A., with
honors in History, 1974
Boston University School of Law,
J.D., 1978 (Law Review)

BAR AND COURT ADMISSIONS

- ÿ Massachusetts
- ÿ U.S. District Court for the District of Massachusetts
- ÿ U.S. Court of Appeals, First Circuit
- ÿ Supreme Court of the United States

REPRESENTATIVE EXPERIENCE

The following is a brief summary of Dean's experience and accomplishments:

- ÿ Business Litigation:
 - w Successfully represented the former President and CEO of a Fortune 100 company in overturning his discharge for cause and securing an arbitration award for over \$60 million.
 - w Defended at trial a pharmaceutical company in an action for unjust enrichment and unfair trade practices arising from a patent dispute.
 - w Obtained a favorable settlement for a manufacturer against its former employee and a competitor in an action for misappropriation of trade secrets and proprietary information.
 - w Successfully defended an international financial services company in an action by a former senior executive seeking additional separation benefits under a change of control agreement.
- ÿ Government Investigations:
 - w Representation of several national retailers in investigations by a variety of state regulators including the Attorney General and the Inspector General.
 - w Defense of a national retailer in multistate Attorney General investigation arising from the theft of credit card information.
 - w Defense of national financial services in an enforcement action by State Attorney General arising from subprime lending.
 - w Defense of pension plan trustees in matters involving alleged ERISA violations.
 - w Representation of agencies and charitable organizations in fraud investigations.
 - w Represented a health insurer in an investigation by the State Attorney General and State Division of Insurance involving broker fees and alleged False Claims Act violations.
- ÿ Compliance Matters:
 - w Conducted an annual compliance review for a pharmaceutical company.
 - w Conducted an internal investigation for a major teaching hospital into allegations of undisclosed conflicts of interest.

- w Conducted an internal investigation for a major public agency into allegations of False Claims Act violations.
- Y From 1999 to 2004 Dean served as First Assistant Attorney General for the Commonwealth of Massachusetts. In this capacity he was lead or supervisory attorney for all major cases and initiatives, including:
 - w Successful defense of the Commonwealth in a six-week jury trial from a claim for billions of dollars in additional attorneys fees for legal services rendered to the Commonwealth in the 1990's tobacco litigation.
 - w Oversight of all state investigations, administrative and regulatory matters, lawsuits and prosecutions regarding prescription drug pricing.
 - w Negotiation of settlements in major business regulations cases, including the state-mandated environmental clean-up of the Housatonic River; the return of royalty rights for pharmaceuticals invented at the state laboratory; the payment to charities of an additional \$30 million and the acceptance of governance reforms in connection with the sale of the Boston Red Sox in 2002.
- Y Before entering public service Dean was a partner in several Boston-area law firms. Following his law school graduation he served as law clerk to the Honorable David S. Nelson, U.S. District Court for the District of Massachusetts, and as law clerk to the Honorable Paul J. Liacos, Supreme Judicial Court for the Commonwealth of Massachusetts.

PROFESSIONAL / CIVIC INVOLVEMENT

- Y Boston Bar Association, Council Member, 2000-2003
- Y NAACP Legal Defense and Education Fund, New England Committee, Member, 1994-1999
- Y Greater Boston Chamber of Commerce, Leading Industries Committee, Co-Chair, 1994-1996
- Y Commonwealth Care Alliance, Chair 2007-present; Director, 2005-present
- Y Temple Israel of Boston, President, 2003-2005; Officer and Trustee, 1995-2005