

Emerging Enterprise Center



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Center



Our commitment to emerging markets

For years, Foley Hoag has served the **entrepreneurial and venture communities** in Greater Boston and beyond. Our depth of experience allows us to handle the broad range of issues **these organizations** face with efficiency and skill. The Emerging Enterprise Center **at Foley Hoag** is the next logical step in our partnership with emerging markets, reinforcing our commitment to **providing strategic legal advice and business insight.**

The Emerging Enterprise Center **at Foley Hoag (EEC)** meets the unique and wide-ranging needs of Greater Boston's entrepreneurial and venture communities. Located in the heart of the Route 128 technology corridor, the EEC brings together Foley Hoag lawyers from all practice areas to provide **a full complement of legal services**. The EEC also provides a forum for entrepreneurs and industry thought leaders to **exchange ideas, network with peers, and seek the latest industry trends** through seminars, programs and events sponsored by Foley Hoag and leading industry organizations.

Visit **emergingenterprisecenter.com** for

- A calendar of upcoming events for emerging companies and investors at the EEC and throughout Greater Boston—across a broad range of industries
- The Emerging Enterprise Center blog, tracking current issues impacting the entrepreneurial and venture communities
- A robust Knowledge Center featuring directories of angel investors and venture funds, industry resources, FAQs, and a glossary of useful terms

A center for innovation, collaboration and learning



In addition to **providing strategic legal advice and business insight**, the EEC is a conveniently located, state-of-the-art venue for seminars and programs of interest to the **entrepreneurial and venture communities**. These events, sponsored by Foley Hoag and industry organizations, are designed to promote innovation, collaboration, and the exchange of ideas within the community.

For a current calendar of upcoming events,
visit emergingenterprisecenter.com



OUR SERVICES

The Emerging Enterprise Center at Foley Hoag focuses on the key priorities for any emerging company:

- Corporate organization and governance
- Intellectual property protection and strategy
- Financing and deals

Foley Hoag's lawyers possess not only extensive experience in these areas, but in-depth knowledge of their clients' industries. Many are former scientists, engineers, researchers, physicians, political advisors, and in-house counsel to technology, life sciences and telecommunications companies.

They are also active in professional associations dedicated to serving knowledge-dependent industries.

In every matter we undertake, we strive to understand each client's unique business goals and challenges, so we can apply our experience in the most valuable and appropriate way. Our broad network among venture investors and angel funds as well as financial institutions positions us to provide invaluable introductions and contacts.

Incorporating and Starting Up

Our experience working with emerging companies in technology, life sciences, and other industries grants us a deep understanding of the issues facing businesses at their inception. We help start-ups choose business and capital formation structures that make sense now and for their future capital needs and growth plans. We also assist enterprises that require the use of offshore or international resources for financing, labor or customer markets.

Protecting Intellectual Property

In biotech, high tech, telecom and other cutting-edge industries, the quality and viability of a company's patents, designs, copyrights and trademarks are crucial to its success. We help clients develop strategies to monetize the value of their intellectual property.

We maintain one of the largest and most sophisticated intellectual property practices in the country, including 40 intellectual property lawyers and more than a dozen Ph.D. scientists and registered patent lawyers. Our lawyers provide traditional licensing, patent prosecution, trademark and copyright protection services.

Financing

Dynamic companies need financing to turn ideas into practical, revenue-generating business applications. Thanks to extensive experience representing banks, private investment funds and venture capital groups, our lawyers speak the language of lenders and investors and know what it takes to secure funding. We also have a substantial and growing practice in representing small business investment companies (SBICs) and private equity funds that seek out emerging enterprises in which to invest.

Employment

We provide comprehensive employment-related advice to help companies attract, compensate and retain employees. We also provide strategic consulting on every aspect of personnel management—from complying with the myriad of statutory requirements to structuring employee benefits.

Mergers & Acquisitions

Emerging enterprises often seek acquisitions to grow rapidly, or seek to be acquired as part of their exit strategy. We provide companies with the strategic advice and legal work associated with either. Our lawyers have successfully guided clients through purchase and sales of public and private corporations, asset sales, divisional and product line acquisitions and divestitures, management buyouts, corporate restructurings and leveraged acquisitions and financings.

Litigation

Our trial lawyers are particularly adept at handling legal cases that often affect emerging enterprises, notably in the areas of employment, intellectual property and commercial litigation. Our lawyers are not only known for producing results at trial, but for providing services aimed at preventing and resolving disputes, including preventive counseling. We help companies weigh their full range of options including alternative dispute resolution or arbitration.

Licensing

Emerging enterprises often benefit from, or depend upon revenue streams generated by the development of successful technology transfer and licensing programs. Foley Hoag lawyers handle numerous such transactions each year, ranging from straightforward software license agreements, to complex multi-party international joint ventures in technology. Our lawyers have successfully concluded transactions including a broad range of software, Internet, computer hardware, manufacturing, life science and medical device-related technologies.

