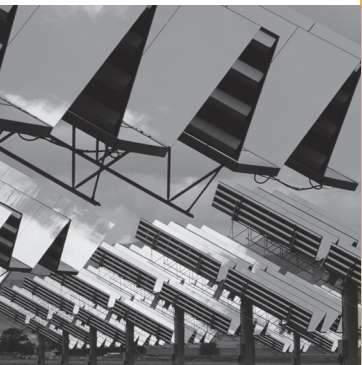
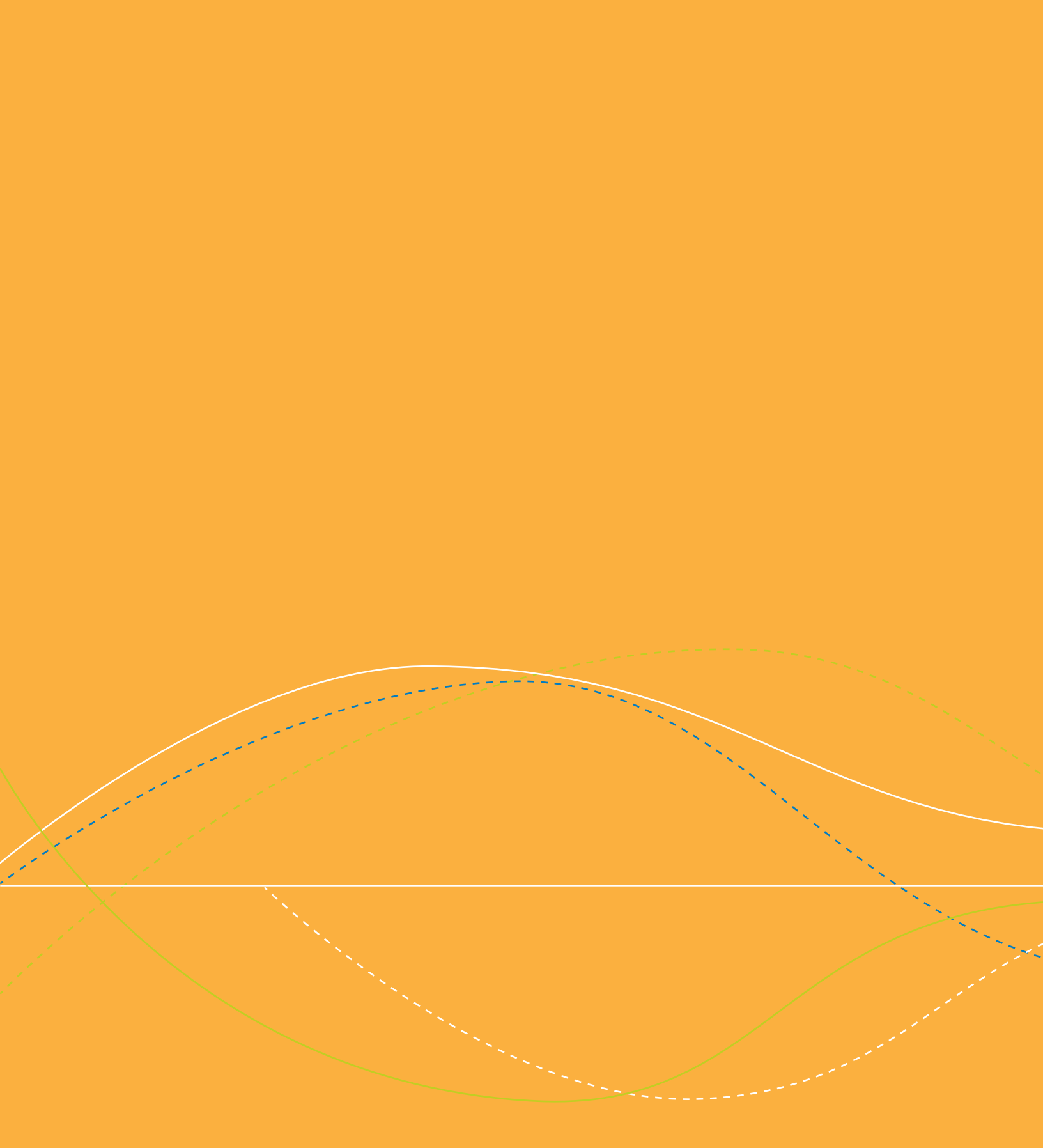


# Energy Technology & Renewables





# Helping Energy Technology and Renewables Companies Thrive

As the clean energy sector continues to evolve, successful decision makers must rely on counsel to help them anticipate where this dynamic industry is heading and respond quickly to **take advantage of the right opportunities**. Investors and lenders in clean energy companies and projects need advisers familiar with the potential risks and rewards that such investments can present. At Foley Hoag, we have the knowledge, experience and resources to deliver **solutions-oriented advice** to entities involved in all aspects of this increasingly important clean energy sector.



**Our comprehensive advice** enables our clients to use best practices and overcome new and continuing challenges. At every stage, whether a company creates, manufactures or markets advanced and renewable energy technologies or develops projects that use renewable energy, we can anticipate and resolve the business, structuring, patent, environmental and regulatory challenges ahead. Our vast knowledge of and experience in this sector aids investors in renewable energy and project development entities maximize returns from such investments. Our breadth of expertise covers all of the key strategic areas for the sector.

### Our Services

At Foley Hoag we know the concerns and priorities of ETR companies, developers of ETR projects and investors which include:

- The wide array of environmental and regulatory issues that can arise in the course of permitting and operating renewable energy projects
- The finance, tax, project structuring, intellectual property, and employment strategies needed to move a company successfully through the start-up, public offering and public company stages
- The potential issues important to maintaining a high standard of corporate social responsibility

In our work with government and quasi-public agencies we provide advice about investing in clean energy projects and technologies. We also counsel government agencies with respect to legislative initiatives to stimulate broader deployment of carbon reducing technologies.

**Environmental permitting**  
Our environmental department is recognized as superior within the region. Our environmental attorneys are experienced with obtaining permits under federal and state law for renewable energy projects for companies ranging from small start-ups to larger public firms. We work on purchases and sales and related real estate transactions for energy facilities, performing the necessary complex due diligence. We also advise energy technology companies on coming environmental regulatory trends.

**Government strategies**  
The relationship between government and ETR companies often involves close cooperation. With offices in Boston and Washington, DC, and with attorneys who have worked in government at both the federal and state level, we not only thoroughly understand the legislative and regulatory processes, but maintain working relationships with decision makers. We can help you develop and implement strategies that will help your business move ahead.

**Finance and securities**  
Whether your company is growing from the start-up stage or is already an established public company, our corporate finance and securities attorneys provide sophisticated and appropriate guidance. We regularly counsel clients in initial and secondary public offerings, private placements, business combinations involving equity, tender and exchange offers and other transactions. We also provide advice regarding compliance with securities regulation and corporate governance matters.

**Protecting your patents and trademarks**  
We know that a primary concern for many of our ETR clients is developing and protecting their ideas and designs as they realize their business goals. We have a sophisticated group of practitioners handling all aspects of the intellectual property marketplace. Our approach is truly multidisciplinary, with patent and international trademark attorneys working directly alongside our energy and technology specialists.

**Starting up and moving to the next level**  
We assist emerging ETR companies in managing the business and legal issues that commonly arise in the early stages of development. Our work with start-ups ranges from creating equity incentive plans, to complying with relevant employment laws, to protecting and acquiring intellectual property, to managing domestic and international distribution and licensing. We secure financing from a network of venture capital investors and lenders. Our familiarity with the perspectives of both the investor and the clean tech industry allows us to offer the highest quality services to each. Above all we take a practical approach and provide more than the basic legal services to our emerging ETR clients.

**Structuring your project**  
We work with clients to structure special purpose entities for developing ETR projects that will minimize risk to investors and developers, capitalize on the various tax and other governmental incentives available and otherwise maximize returns to investors. Our business and tax departments work hand-in-hand to provide strategic, creative and practical advice geared towards getting projects built in the most cost-effective and profitable manner possible.

**Energy and regulatory market advice**  
Many ETR companies operate within highly regulated electricity markets. The value of their current and future technologies will be determined by those markets. We advise clients regarding market opportunities and pitfalls. We are also skilled at market transactions involving asset acquisitions and sales, renewable energy credit qualifications and sales, and power sales.

**Corporate social responsibility**  
We assist clients in managing risks to their reputation, client loyalty and competitiveness as they transact business globally. We also work with clients to identify business risks and opportunities associated with climate change. If your company is embarking on or seeking to improve a carbon reduction strategy, we can help you formulate corporate responses, understand new policy developments and international emissions transactions. We also help develop partnerships with non-governmental organizations, demonstrating your company's commitment to addressing climate change.

### Areas of Experience

- + Biodiesel
- + Biomass
- + Cellulosic Ethanol
- + Electric Grid Management Software
- + Emission Reduction and Renewable Energy Credits
- + Energy Efficiency and Demand Response
- + Fuel Cells
- + Hydropower
- + Hydrogen Generation and Use
- + Landfill Gas
- + Power Plant Emission Optimization Software
- + Solar Thermal and Photovoltaics
- + Wave Energy
- + Wind