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WELCOME TO FOLEY HOAG

You may be a law student looking for a place to start your career, or an experienced lawyer hoping to find a better match for you and your area of practice. In either case, take a few moments to learn more about Foley Hoag. We promise not to make too many claims, or repeat the buzzwords you'll see in every other law firm recruiting brochure.

What's Foley Hoag all about? If you want to understand our personality, take a look at our history. We were started by two extraordinarily diverse individuals. These fellows wanted to practice great law, but also wanted to serve clients in new and evolving areas not traditionally embraced by the mainstream firms. We've held true to our roots.

When you take a close look at our client list and the type of work we do, you'll find exciting possibilities. Foley Hoag has been at the forefront of dispute resolution, life sciences, technology and intellectual property. We take getting to know our clients' businesses and industries as seriously as knowing the law. And we are passionate about our singular focus – helping drive a business advantage for our clients.

So check out our Web site, visit with our lawyers and better yet, if you know any of our clients, talk to them. And if you flip to the back of each of these cards, you'll see what our recent law students and new Associates are saying. We look forward to the dialogue.



“When I arrived at Foley Hoag as a Summer Associate, I knew I had an interest in corporate transactions, especially investment management. One of my favorite assignments was the launch of a hedge fund. I had to research blue-sky laws and investor advisor requirements of different states in order to launch the fund successfully. Because of this research, the lawyer resolved most close issues according to my suggestions since the research had made me a quasi-expert in those states. I was then given primary drafting responsibility for all of the hedge fund documents that had to be filed with the SEC and the various states. The experience was very rewarding because I felt like an integral part of the project team.”

SUMMER AT FOLEY HOAG

While we don't have a firm sailboat, we have offices in great locations – on the Boston waterfront near the new Institute of Contemporary Art, in the heart of the Route 128 “Technology Corridor,” and smack-dab in the middle of Washington, DC. Most importantly as a Summer Associate at Foley Hoag, you'll stay busy – and not with “busy” work. The bottom line: you are going to have interesting, intellectually stimulating, real world projects. To give you an idea of what to expect, we cruised our lunchroom and listened to what our 2007 Summer Associates have been doing.

- Preparing lines of questioning for use in a deposition in a case involving alleged fraudulent misrepresentation, unjust enrichment, and Chapter 93A violations.
- Drafting a standard licensing agreement for a *pro bono* case involving a musician client and providing advice regarding a production contract with a record company.
- Researching the inventorship on five U.S. patents and one U.S. patent application, and coordinating the relay of these findings among the client, Foley Hoag lawyers, and scientists involved with the technology.
- Researching human rights treaties and claims regarding the displacement of indigenous peoples for a case before the International Court of Justice.
- Preparing the draft of a client communication that details the impact of Massachusetts' proposed new identity theft legislation.

You'll also get to experience different practice areas, as our Summer Associates have the opportunity to choose their own assignments, go to court, meet clients and do a business internship. And, as you might expect, you'll attend your share of fancy outings and high-calorie meals – a fun way to get to know the folks at the firm, as is quietly sharing a sandwich on a sunny park bench.

“The pro bono program at Foley Hoag gives Summer Associates incredible opportunities to get involved in cases that can change lives. Working on a pro bono case, I had the opportunity to draft a motion that was submitted to the court and argued by the supervising partner. After the motion was filed, I was able to meet with our client and observe the trial. Our client was a victim of domestic violence, and my experience meeting her and seeing how empowered she had become was inspiring both as a lawyer and as a human being.”

MAKING THE RIGHT MOVE

Foley Hoag offers the flexibility and collegiality of a smaller law firm with the strength, reach and scope often associated with larger firms. (OK. You're right. That does sound like what other firms might say. But it is true about Foley Hoag. Let us prove it.)

Our lawyers are passionate, innovative thinkers who care equally about doing great work and having a work environment that fosters collaboration. Here are some examples:

- In a closely-watched biotechnology patent case, our lawyers represented a major research university and two leading pharmaceutical companies in their successful attempt at enforcing monoclonal antibody and stem cell technology patents. It helped that many of our lawyers are former scientists, engineers, researchers, physicians, political advisors, and government affairs counsel.
- When one of the leading clothing manufacturers in the world (you may be wearing this label as you read this) wanted to ensure its business practices were up to speed with Fair Labor Association (FLA) guidelines, our Corporate Social Responsibility lawyers worked with the organization to evaluate its program, implement industry best practices, and benchmark its ongoing performance against these norms.
- Check out our Emerging Enterprise Center, emergingenterprisecenter.com, where our lawyers serve the wide-ranging needs of Greater Boston's entrepreneurial and venture communities by providing a full complement of strategic legal advice and business insight. Last year, we held more than 125 events to help these organizations move their businesses forward. We're now booking events well into late 2008.

Hathaway Russell

LATERAL ASSOCIATE, JOINED FOLEY HOAG IN '07

“I made the decision to leave my previous firm and join Foley Hoag for several reasons. The Firm is known nationally for intellectual property litigation, which I knew would afford me challenging work and access to leading lawyers in the field. The culture is collaborative, and Associates play an active role in mentoring our younger peers. Foley Hoag lawyers are also extremely active in all of the national and international organizations important in the industries in which I practice, giving me added exposure to even more opportunities down the road.”

BACKING UP OUR CLAIMS

We know your legal training requires you to seek the evidence, to get the back-up, so here are some of the most recent accolades of which we are especially proud.

- *Chambers USA: The Client's Guide* cited 11 Foley Hoag practices and 22 individual lawyers in its 2007 "America's Leading Lawyers for Business."
- We were honored with the National Exemplar Award at the 2007 National Legal Aid and Defender Association's (NLADA) annual meeting for our representation of a Guantanamo detainee.
- We're consistently ranked in the top quartile in *The American Lawyer's* "A-List" for our *pro bono* work.
- *The American Lawyer* also ranks Foley Hoag among the 100 Best Places to Work in its annual "The Associates Survey."
- *Multicultural Law* magazine cites Foley Hoag among its Top 100 firms for diversity.

Alisa Tenenholtz

NORTHEASTERN UNIVERSITY SCHOOL OF LAW, '07

“The lawyers with whom I worked were great teachers. They kept their office doors open and were willing to answer any questions I had about an assignment, their practice, or life at Foley Hoag. For example, one assignment I had this summer was for a venture capital fund client. Even though my assignment required little information about venture capital funds, the supervising lawyer took out a white board and explained to me the details of a fund, the parties involved, and how my assignment fit in the picture. It was a great learning experience.”

IN A NUTSHELL

Why should you consider Foley Hoag? When you visit us, you can hear the passion in the voices of our people and see what it feels like to walk down our hallways. But until then, consider:

- The firm is a litigation powerhouse and is also known for its exceptional business deal-making and work in the areas of life sciences, technology and intellectual property.
- We were started by two individuals with diverse backgrounds and our commitment to diversity and inclusion is in our DNA.
- Our distinguished alumni include global business leaders, general counsel of leading companies, U.S. Senators, accomplished state policy leaders, university presidents, and the first African-American partner to be named to a major Boston law firm.
- Work-life balance has become something of a cliché, but look at the lives of our lawyers and you will see we live it.

Oliver Babson

YALE LAW SCHOOL, '07

“Foley Hoag offers unusual opportunities to work on issues of public sector significance. I worked on railway infrastructure reform, met with state officials, developed government strategies for remedial reading programs, and helped vaccine developers at the forefront of the U.S. biodefense effort. I also worked with the firm’s Washington office to develop Corporate Social Responsibility initiatives for companies testing pharmaceutical products in the developing world. Foley Hoag is a firm with a comfortable culture and interesting work. I am glad that I found it.”

TALK TO US

So let's begin that dialogue.

Visit foleyhoag.com/careers for more information.

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